

Life Insurance

QUICK ESTIMATOR

How much life insurance is enough?



This calculator only provides an estimate of insurance needs and is based on the information provided. Your actual needs may be more or less than the estimate provided. For a more thorough determination of your needs, schedule a personalized needs analysis with a financial professional.

Client _____
Spouse _____
Names _____

EXPENSES

- Funeral¹ and other final expenses:**
- Mortgage:**
- Other outstanding debts:**
- College costs²:** 2022 – 2023 average annual “total” cost of four-year public and private colleges: public in-state: \$27,940; public out of state: \$45,240; private college: \$57,570

\$ _____ \$ _____
 \$ _____ \$ _____
 \$ _____ \$ _____

	Annual Amount	X	Number of Years in College =	Total Cost
Child 1		X		
Child 2		X		
Child 3		X		
Child 4		X		
Child 5		X		
Total capital needed for college				

\$ _____ \$ _____

INCOME

- Annual before-tax income your family would need if you died today:** Typically between 60% and 80% of total income. Include all salaries, dividends, interest, and any other sources of income.
- Annual income available to your family from other sources:** Include dividends, interest, and spouse’s earnings. (Social Security may be available.)
- Annual income to be replaced** (Subtract line 6 from line 5):
- Capital needed for income:** Multiply line 7 by the appropriate factor below.

\$ _____ \$ _____
 \$ _____ \$ _____
 \$ _____ \$ _____
 \$ _____ \$ _____

Years Income Needed	10	15	20	25	30	35	40	45	50
Factor ³	9.4	13.6	17.5	21.1	24.5	27.7	30.6	33.3	35.9

- Total capital required** (Add lines 1, 2, 3, 4, 8.):

\$ _____ \$ _____

ASSETS

- Savings and investments:**
- Retirement savings:** Include retirement assets if projection is to include retirement period.
- Present amount of life insurance:**
- Total of all assets** (Add lines 10, 11, 12.):
- Estimated amount of additional life insurance needed** (Subtract line 13 from line 9.):

\$ _____ \$ _____
 \$ _____ \$ _____
 \$ _____ \$ _____
 \$ _____ \$ _____

¹ The national median cost of a funeral with a viewing and burial in 2021 was approximately \$7,848. National Funerals Directors’ Association (NFDA), April 2022.

² Source: The College Board, Trends in College Pricing and Student Aid 2022, Figure CP-1. Costs include tuition, room and board, books and supplies, transportation, and other expenses. The College Costs numbers are the 2022 - 2023 national average for a four-year college or university. College costs are not inflated.

³ Inflation is assumed to be 3%, and income is assumed paid at the end of the year. The rate of return on investments is assumed to be 4.5% after tax

Guarantees are based on the claims-paying ability of the issuing insurance company.

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- NOT A DEPOSIT OR OTHER OBLIGATION OF, OR GUARANTEED BY, ANY BANK OR ITS AFFILIATES
- SUBJECT TO INVESTMENT RISKS, INCLUDING POSSIBLE LOSS OF THE PRINCIPAL AMOUNT INVESTED

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